



Introduction of JAIMA SHOW 2007

Japan's Exposition of Analytical Instruments and Solutions

Analysis, Leading the way with new technology

**Biggest Event in Asia Dedicated to Analytical Fields
Application for Exhibition Starts on February 1, 2007!**

Drawing interest as a place for "high quality business chance"
and "business discussions on specialized fields"

Do you fully utilize the JAIMA SHOW 2007 to expand your business?

Conferences

A variety of about 25 themes, including environmental regulations by EU, draws a wide range of visitors.

Exhibition

Analytical instruments
Analytical solutions and entrusted analysis
Sensors, Devices, Suppliers
Research organizations,
newspaper/magazine publishers, etc.

New Technology Seminars

Places for technological PR for exhibitor companies

With 3 pillars of Exhibition,
New Technology Seminars and Conferences,
We attract more visitors having decision-making authority
in selecting analytical instruments to be purchased.

**Aug. 29 (Wed.) to Aug. 31 (Fri.), 2007 / A.M. 10:00
– P.M. 5:00**
at Makuhari Messe, Japan **Admission free**

Organizer: Japan Analytical Instruments Manufacturers' Association
<http://www.jaimashow.jp/>

JAIMA SHOW with Continual Progress

The JAIMA SHOW is the major event for the analytical industry. It is where the latest advances in "analyses and evaluations," which support the basis of a nation based on the creativity of science and technology, are gathered together in one place.

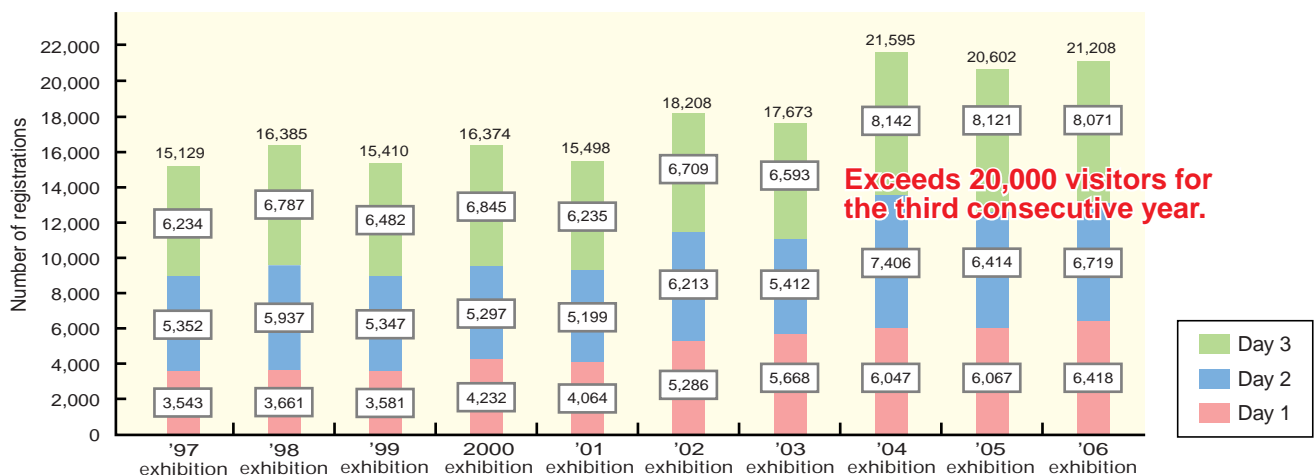
The JAIMA SHOW, with a 20,250m² total capacity of International Exhibition Halls 4, 5 and 6 at Makuhari Messe, is highly regarded by both exhibitors and visitors.



Visitor's Voices (based on questionnaire responses from JAIMA SHOW 2006 visitors)

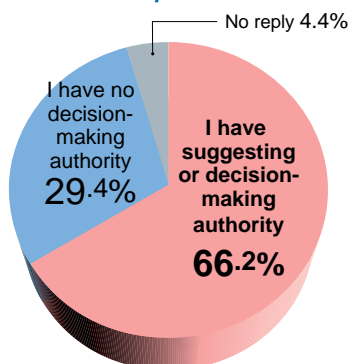
- I came to this show for the first time and I was very satisfied. I was impressed by a wealth of events and facilities at the show.
- I believe this show is a wonderful event. I hope that this show will be further enriched in the future.
- This show plays a valuable role in collecting information on analytical instruments. I hope that you will continue this show.

Number of JAIMA SHOW registrations over the years

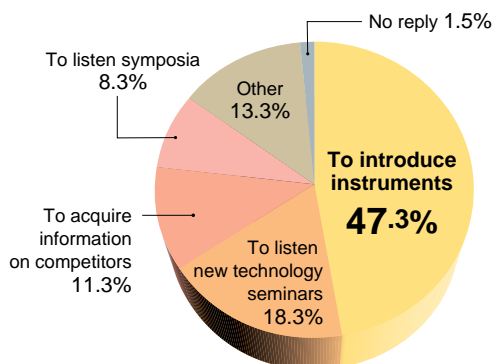


JAIMA SHOW 2006 Visitors' Profiles (Based on questionnaire from Visitors)

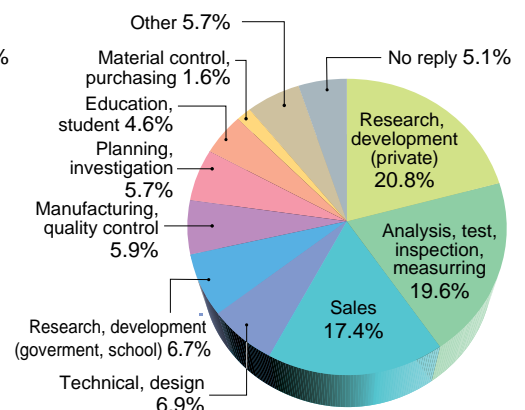
66.2% of the respondents had suggesting or decision-making authority with regard to selecting analytical instruments to be purchased.



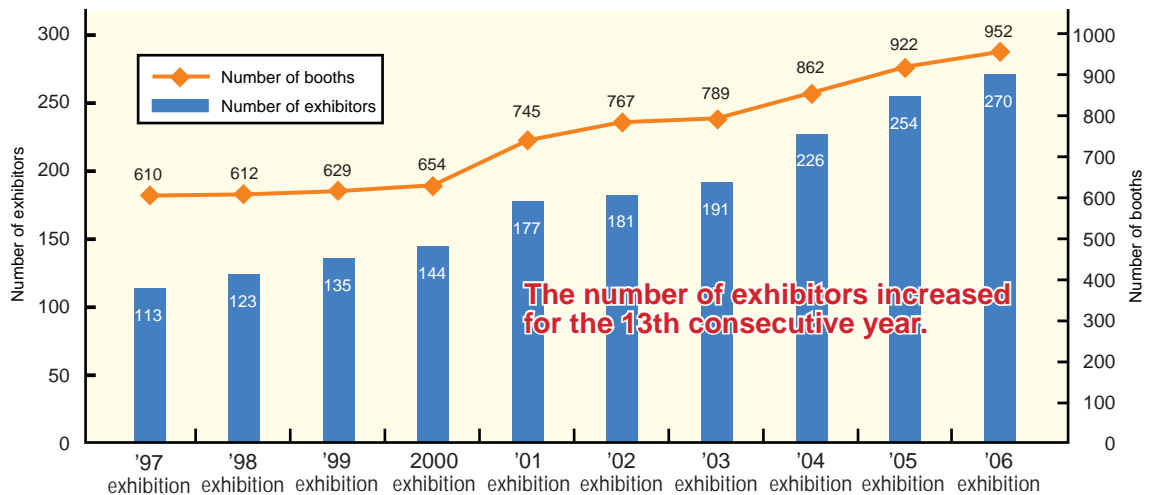
Purpose of visitors to come JAIMA SHOW "To introduce instruments" **About 50%**



Visitors classified by business



Number of Exhibitors and Exhibition Booths over the years



Joyful Voices From Exhibitors

"Based on questionnaire responses from the JAIMA SHOW 2006 exhibitors"

- Every year, a variety of programs in this show attract visitors. We look forward to this show very much because the number of visitors continues to increase. Our company is discussing a possibility of increasing the number of exhibition booths next year. We hope for your continued support next year. (T company)
- Continually exhibiting at the JAIMA SHOW brings significant results for our business. A wide range of customers can recognize our incessant positive attitude to analytical technologies through this show. So, we are very grateful for this show. We hope for your continued support next year. (B company)
- We realize that the number of visitors has been increasing over the past several years. This success is attributed to the effort of the Organizing Committee. Thank you very much for the committee members. (N company)
- We exhibited at this show for the first time, so we were unfamiliar many things. Although we consulted you many times, you always responded kindly to us. Thank you very much for your great support. (F company)
- For we of a baby company (very recently founded), this first exhibition was very important. Through this exhibition, we were able to raise our recognizability among customers and markets and have an



increase in new inquiries. We express our deep gratitude for all of the members involved in this show. (A company)

- We think that this show is a very high-quality exhibition because a variety of programs are offered to attract visitors. We positively consider the exhibition of our company at this show from next year as well. We hope for your continued cooperation. (A company)

Advertisement & PR

JAIMA SHOW 2007 Official Website

We prepare the JAIMA SHOW 2007 Official Website in the JAIMA Website that has as many as about 60,000 visitors a month. Through the JAIMA SHOW 2007 Official Website, we will carry out PR for exhibitions, New Technology Seminars, Conferences, exhibitors and features.

Advertisements in newspapers, specialized magazines and specialized mail magazines

For the JAIMA SHOW 2006 last year, we published thirty advertisements. In addition, this show was introduced in many feature articles in several leading mass media.

Distributing PR leaflets

We have been distributing PR leaflets and displaying PR posters for the JAIMA SHOW in various exhibitions which JAIMA supports.

About 300,000 official DM (direct mails)

These PR direct mails are distributed from both organizers and exhibitors.

Requests for displaying about 2,800 PR posters

The organizer provides requests for PR posters for government offices, universities and research organizations related to analytical instruments.

Sending the JAIMA SHOW Mail Magazine to visitors of last year's show

The organizer sends special information on the show to about 20,000 visitors of last year's show, immediately before the start of the show.

We offer various PR tools for exhibitors.

- Charge-free offerings of direct mails: 300 sets per one-booth exhibition
- We provides a charge-free website link from the list of the JAIMA SHOW 2007 exhibitors on our website to their websites.
- New products of the exhibiting companies can be introduced in "Analytical Instruments 2007" at a preferential cost to the exhibiting companies. This book is aggressively distributed to visitors without charge (about 13,000). (If you want to introduce your new products in "Analytical Instruments 2007," please apply by following the instructions given on the back cover of this pamphlet.)

Target for Exhibitors

We invite a wide range of exhibitors not only from the JAIMA member companies but also from non-member companies.

Target for exhibitor companies and organizations

- JAIMA member companies
- JAIMA non-member companies (61 companies exhibited at the JAIMA SHOW 2006)
- Universities and research organizations (11 organization exhibited at the JAIMA SHOW 2006)
- Exhibitors from overseas (13 exhibitors at the JAIMA SHOW 2006)

Examples of Instruments to be exhibited

Analytical Instruments

- Analytical Instruments (for laboratory use, for process use, for pollution monitoring, and working environmental and safeguarding use), Automation related instruments and information systems, Bio technology-related analytical instruments, Miscellaneous analytical instruments for medical use etc.

Analytical solutions

- Entrusted analysis, analysis-related service, temporary staffing, etc.
- (We plan the Solution Corner at the JAIMA SHOW 2007.)

Sensors, devices and components for analytical instruments

- LCD modules, portable measurement tools, simple analysis kits, compact analytical devices, etc.
- (We plan the Sensor, Device, Supplier Corner at the JAIMA SHOW 2007.)

List of Exhibitors in JAIMA SHOW 2006

A&D Company, Limited
Actac Co., Ltd.
ADVANTEC TOYO Kaisha, Ltd.
AINEX CO., LTD.
AISTI Science
ALCATEL, JAPAN
Alltech Japan Inc.
AMCO INCORPORATED
AMR, Inc.
Analytik Jena Japan Co., Ltd.
ANATEC YANACO CORPORATION
ANRITSU INDUSTRIAL SOLUTIONS CO., LTD.
Applied Biosystems Japan Ltd.
Asahi Techno Co., Ltd.
ASTECH CORPORATION
BAS., Inc.
Beckman Coulter K.K.
Beehive International Trading., Ltd.
BEL JAPAN, Inc.
BL TEC K.K.
BRAN+LUEBBE K.K.
Bruker Biospin K.K.
CAMECA Instruments Japan K.K.
Canon ANELVA TECHNIK Corp.
Carl Zeiss Co., Ltd.
CellSeed Inc.
CENTRAL KAGAKU CORP.
Chromatik Technologies Inc.
CHUO ELECTRONICS CO.,LTD
DAIICHI NEKKEN CO.,LTD.
DENSO SANGYO. CO, Ltd
DKK-TOA CORPORATION
Dong Woo Optron Co., Ltd.
DUEPERTHIAI SICHERHEITTECHNIK
EDAX JAPAN K.K.
EKO INSTRUMENTS
e-Kreuzung GmbH
Elixon Inc.
ERC INC.
FEI Company Japan Ltd.
Fritsch Japan Co. Ltd
Fujitsu Limited
FUJIWARA SCIENTIFIC CO., LTD
GASTEC CORPORATION
GL Sciences Inc.
Glass Expansion Pty. Ltd.
GTR Tec Corporation
Hakuto Co., Ltd
HAMAMATSU PHOTONICS K.K.
Hanlab
Hayashi Pure Chemical Ind.,Ltd.
HERAEUS NOBLELIGHT GmbH
Herzog Japan Co., Ltd.
Hiranuma Sangyuo Co., Ltd
Hitachi High-Technologies Corporation
Hitachi Kyowa Engineering Co.,Ltd.
HORIBA STEC, Co., Ltd
HORIBA, Ltd.
IAS Inc.

IKA JAPAN K.K.
Ikeda Scientific co.,Ltd.
INFICON CO., LTD
Institute of Microchemical Technology
IWATANI INDUSTRIAL GASES CORP.
J.A. Woollam JAPAN Co.
Japan Air Gases Ltd.
Japan Analytical Industry Co., Ltd
JAPAN HIGH TECH CO.,LTD
JASCO Corporation
JASCO ENGINEERING CO., LTD.
JASCO International Co., Ltd.
JEOL Group(JEOL Ltd. JEOL DATUM LTD.)
J-SCIENCE LAB Co.,Ltd.
JUKI Corporation.
JULABO JAPAN CO., LTD.
Jupitor Corporation
KINRYO ELECTRIC CO., LTD.
KNF JAPAN CO., LTD
KOMYO RIKAGAKU KOGYO K.K
KYOTO ELECTRONICS MANUFACTURING CO., LTD.
Kyowa Interface Science Co., LTD.
KYUSYUKAGAKU Co.LTD
LabWare, Inc.
LECO Japan Corporation
Leybold Vacuum Japan Co., Ltd.
M&S Instruments Inc.
MC Medical, Inc.
MECT CORPORATION
MEIWAFOSSIS CO.,LTD.
Metrohm-Sibata Ltd
Mettler-Toledo K.K.
MICROTEC CO., LTD.
Milestone General K.K.
MITSUBISHI CHEMICAL CORPORATION
MORITEX CORPORATION
MUSASHI ENGINEERING, INC.
nanophoton corp.
NDS System Technology Corp.
NEW COSMOS ELECTRIC CO., LTD.
New Wave Research K.K.
Nihon BUCHI K.K.
NIHON DENKEI Co., Ltd
NIHON FREEZER CO.,LTD.
Nihon Millipore K.K.
Nihon Rufuto Co.,Ltd
NIHON SEIMITSU KAGAKU CO., LTD
Nihon SiberHegner K.K.
Nihon Validation Technologies Corporation
Nihon Veeco K.K.
Nihon Waters K.K.
Nikkaki-Bios CO., LTD
NIKON INSTRCH CO., LTD.
Nippon Bio-Rad Laboratories
NIPPON DENSHOKU INDUSTRIES CO., LTD.
NIPPON DIONEX K.K.
NIPPON INSTRUMENTS CORP.
NIPPON THERMO CO., LTD

NIRECO CORPORATION
Nishikawa Keisoku Co., Ltd.
Nomura Chemical Co., Ltd.
OLYMPUS CORPORATION
Opto Sirius Corporation.
ORGANO CORPORATION
ORIX Renlec Corporation
OSAKA VACUUM, Ltd
OTSUKA ELECTRONICS CO., LTD.
ourstex corporation
Oxford Instruments K.K.
PANalytical (Spectris Co.,Ltd.)
Parker Hannifin Japan Ltd.
Perkin Elmer Japan Co., Ltd.
PHOTOTECHNICA CORP.
Primatech Corporation
Prior Scientific
Renishaw K.K.
Retsch Co.,Ltd.
RIGAKU Group (Rigaku Corporation, Rigaku Industrial Corporation)
RIKEN KEIKI CO., LTD.
Round Science, Inc
S.T. Japan Inc
Saika Technological Institute Foundation
SANWA TSUSHO Co., Ltd.
SANYO TRADING CO., LTD
SEISHIN TRADING CO., LTD
SEKI TECHNOOTRON CORP.
Senshu Scientific Co., Ltd.
SGE Japan Inc
SHIMADZU CORPORATION
SHINTO Scientific Co., Ltd.
SHISEIDO CO., LTD.
SHOKO CO., LTD.
SHOWA DENKO K.K.
SIBATA SCIENTIFIC TECHNOLOGY. LTD.
Sigma-Aldrich Japan K.K.
SII NanoTechnology Inc.
SOMA OPTICS, LTD.
Spellman High Voltage Electronics Corporation
Sumika Chemical Analysis Service, Ltd.
SUMITOMO SEIKA CHEMICALS CO., LTD.
SURUGA SEIKI CO.,LTD.
Swagelok Japan Inc.
SYSMEX CORPORATION
SYSTEM INSTRUMENTS CO., LTD.
Systems Engineering Inc.
TA Instruments Japan Inc.
TAKANO CO.,LTD.
TAKASAGO ELECTRIC, INC.
TAKE OFF Co.,Ltd.
TAKEDA RIKI KOGYO CO.,LTD
Techno Support Ltd.
TECHNOS CO., LTD.
Thar Technologies, Inc.
Thermo Electron K.K.
TIGER OPTICS, LLC
Tilan Technologies, Inc.

TOKYO CHEMICAL INDUSTRY CO., LTD.
Chromatography Department
TOKYO INSTRUMENTS, INC
Tomsic, Ltd.
TOSHIBA ELECTRON TUBES & DEVICES CO, LTD.
TOSOH CORPORATION
TOYO Corp
ULTRA VOLT, INC.
ULVAC-PHI, Inc.
ULVAC-RIKO, Inc.
UNIFLEX CO., LTD.
UNISANTIS
UNITEST Co., Ltd.
Varian Technologies Japan Ltd.
VISCOTECH CO., LTD.
Whatman Japan KK
YA-MAN LTD.
Yamato Scientific Co., Ltd.
YMC Co., Ltd.
Yokogawa Analytical Systems, Inc.
YOSHIMOTO FACTORY CO.,LTD.
YSI/Nanotech Inc.
Yuyuguen-ceramics.coLtd
YUTAKA ENGINEERING CORPORATION

International Organization Corner

Analytica-Messe München
Analytica Expo. Moscow
Analytical & Life Science Systems Association (ALSSA)
ARAB LAB THE EXPO
ARIZONA Dept of Commerce Japan Rep Office
CAIA (China Association for Instrumental Analysis)
Canadian Embassy
CIA (ChemAsia/InstrumentAsia/AnaLabAsia)
FLANDERS INVESTMENT & TRADE
MSI FAIRS & EXHIBITIONS
Royal Netherlands Embassy
Russian Week of Controlling, Analyzing and Measuring Equipment 2006 (For-Expo Ltd.)
State of Kansas, Japan Office
State of Missouri
State of New Mexico Japan Office
State of OHIO
TEEMA (Taiwan Electrical and Electronic Manufacturers' Association)
The Pittsburgh Conference
U.S Commercial Service, American Embassy, Tokyo
VIRGINIA ECONOMIC DEVELOPMENT PARTNERSHIP JAPAN OFFICE
Washington State Japan Office

The Solution Corner

Chemicals Evaluation and Research Institute, Japan
Hitachi Information Systems, Ltd.
JFE Techno-Research Corporation
KANEKA TECHNO RESEARCH CO., LTD.

Nippon Steel Technoresearch Corporation
Nittech Research
R&D SUPPORT CO., LTD.
SHIMADZU TECHNO-RESEARCH, INC.
WDB CO., LTD.

Sensor, Device, Supplier Corner

ABILIT CORPORATION
Alex Corporation
HITACHI CHEMICAL CO., LTD.
KYOCERA Corporation
KYORITSU CHEMICAL-CHECK LAB., CORP
TYK CORPORATION

Research Organization Corner

Central Research Institute of Electric Power Industry
Graduate School of Engineering, Tohoku University
Instrumental Analysis Laboratory, Department of Biotechnology, Tokyo College of Medico-Pharmaco Technology
JAPAN ADVANCED INSTITUTE OF SCIENCE AND TECHNOLOGY
Musashino University, Research Institute of Pharmaceutical Sciences
National Institute of Advanced Industrial Science and Technology
National Metrology Institute of Japan/AIST
Osaka Electro-Communication Univ. Inst. of X-ray Technologies
SAitama Industrial Technology Center
Terahertz Technology Forum
VAMAS/International standardization activities, National Institute for Materials Science

News & Magazine Corner

ASAKURA Publishing Co.,Ltd
[Inter Lab] THE OPTRONICS CO., LTD.
CMC Publishing CO., LTD.
Digital Data Management Corporation
Environmental Communications. Co.Ltd
Gicho Publishing & Advertising Co., Ltd
JOHN WILEY+SONS LTD.
LAB ASIA
Laser Focus World Japan
MARUZEN CO.,LTD. PUBLISHING DIVISION
Sangyo Times, Inc.
The Environmental News
THE NIKKAN KOGYO SHIMBUN LTD
The Science News

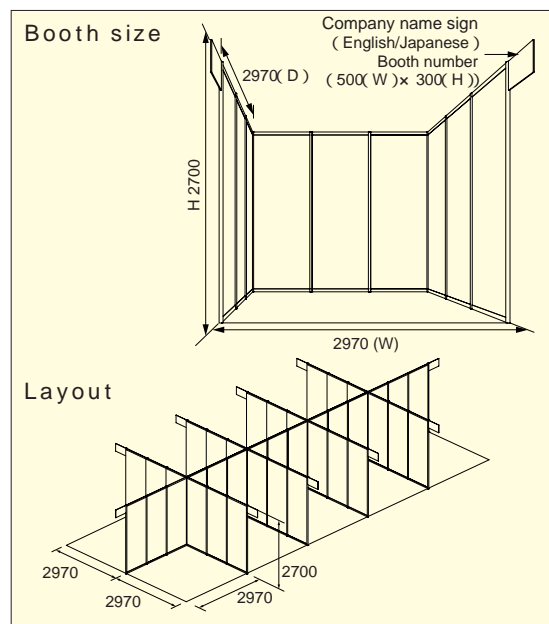
Academic Associations Corner

Japan Environmental Measurement & Chemical Analysis Association
Japan Federation of Scientific Instrument Associations
Professionals' Net Work in Advanced Instrumentation Society
The Biometrics / Characterization forum in SNTT (The Society of Non-traditional Technology)
The Japan Society for Analytical Chemistry
The Spectroscopical Society of Japan

Exhibition Fees and Example of Package Plans

Exhibitions at the JAIMA SHOW include instrument exhibition, exhibition at the Theme Exhibition Corner, the Research Organization Corner and other corners. Fees for these exhibitions are different. For the details, refer to the formal application documents (scheduled to be issued in the middle of February). Here, we introduce the fees for instrument exhibition and an example of package plans.

Exhibit Guidelines (Basic Booth)



[Fees]

¥350,000/booth (tax not included)

[Booth Size]

2.97m (frontage) × 2.97m (depth) × 2.70m (height)

[Incidental materials]

- **Back walls and sidewalls constructed as partitions**
(In case of the corner booth, sidewalls on the passage side are not constructed.)
 - Booth standard materials are the system panel (vinyl-coated plywood).
* It's prohibited to cut or make holes on the panel.
 - The charges of the wooden panel and the system panel are the same.
- **Company nameplate with protruded from both sidewalls (one place for the corner booth)**

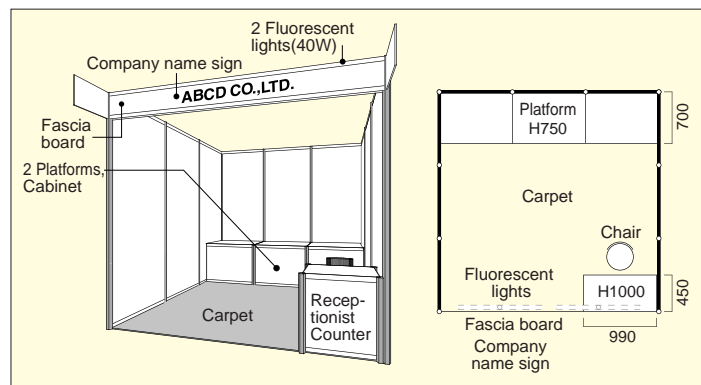
The example of optional plan (1 booth)

You can separately apply for this plan if necessary. We prepare various plans. For the details, refer to the formal application documents (scheduled to be issued in the middle of next January).

Total ¥95,000/booth (tax not included)

[Contents of optional plan]

Fascia board with company name sign,
2 Fluorescent lights(40W), Carpet, 2 Platforms, Cabinet,
Receptionist Counter, Chair



Overview of Schedule for Exhibition (planned)

| | |
|---|---|
| Thursday, February 1: | Start of application for exhibition. |
| Friday, April 16: | Deadline for application for exhibition, New Technology Seminars and "Analytical Instruments 2007." |
| May: | Distribution of Exhibit Service Manual. |
| June: | Determination of New Technology Seminar programs, Final proofreading of "Analytical Instruments 2007." |
| July-August: | Charge-free offering of official DM, Invitation for application for manuscript for the JAIMA SHOW website, Submission of application documents (decorators, etc.) |
| Monday, August 27 through Tuesday, August 28: | Preparations of booths |
| Wednesday, August 29 through Friday, August 31: | JAIMA SHOW 2007 |
| Friday, August 31: | End of the JAIMA SHOW 2007, Dismantling of booths (from 17:30, immediately after ending the SHOW) |

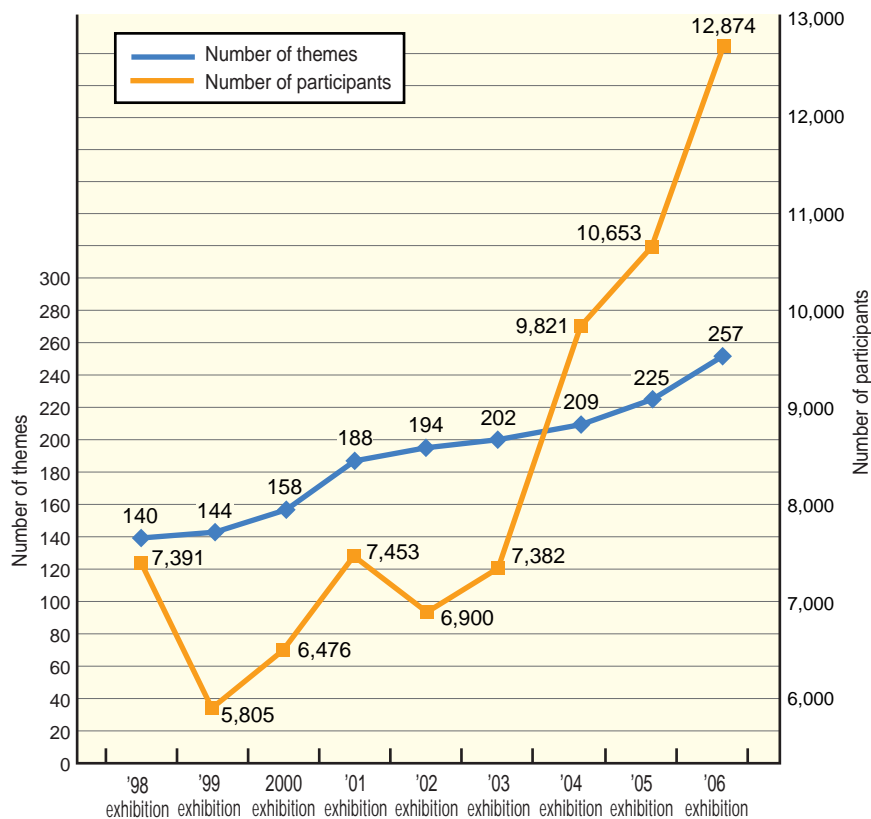
* This schedule is subject to change.

Invitation for Presentation Application for New Technology Seminars

At the JAIMA SHOW 2006, as many as 12,874 people came to various seminars.

**We appreciate that you invited highly sophisticated people to our seminar.
This was very valuable for us.**

(Questionnaire response on New Technology Seminars from S company)



[Fees]

25min. meeting: ¥70,000/ theme (tax not included)
50min. meeting: ¥120,000/ theme (tax not included)

[Presentation Eligibility]

The JAIMA SHOW 2007 exhibitors that exhibit their instruments or exhibit at the Theme Exhibition Corner.

Presentations conducted in foreign languages are to be accompanied by interpretation.

* For the details, refer to the formal application documents (scheduled to be issued in the middle of January).

“Analytical Instruments 2007” Invitation for application for product instruction pages

Do you want to introduce your products in “Analytical Instruments 2007” which we will distribute about 13,000 copies visitors during the show?

[Space/product]

About 16cm (width) × about 7cm (height) (1/3 of B5 height)

[Charges]

Exhibitors at the JAIMA SHOW 2007: ¥10,000/product (tax not included)

Non-exhibiting JAIMA members at the JAIMA SHOW 2007:

¥20,000/product (tax not included)

Please arrange for the translation by yourself if you need.

* For the details, refer to the formal application documents (scheduled to be issued in the middle of February).

Contact address:

JAIMA SHOW Secretariat Office



Japan Analytical Instruments Manufacturers' Association (JAIMA)

Sakura Bldg., 3rd Floor, 1-10-1 Kanda Nishiki-cho, Chiyoda-ku, Tokyo, 101-0054 Japan

Phone: +81-3-3292-0642 Fax: +81-3-3292-7157

E-mail: webmaster@jaima.or.jp

URL: <http://www.jaimashow.jp/>